

## London 2012 Sustainable Construction Opportunities

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Regional Programme Manager  
London 2012 Games  
Business Link



- 1. Who's buying what**
- 2. Where to look**
- 3. How to register/Publish**
- 4. Are you 'Fit to Supply'**
- 5. Current/Future opportunities**
- 6. Legacy opportunities**

Aqua Centre

Eton Dorney  
Rowing

# ODA - Olympic Delivery Authority

**Developing and building  
the venues and  
infrastructure for the  
Olympic Games  
£7.3 billion**

- Stadiums
- Aqua Centre
- Velo Park
- Transport
- Athletes Village

Stratford station

Velo Park

Athletes Village

# LOCOG - London Organising Committee for the Olympic and Paralympic Games £2 billion

- Staging the event
- Temporary venues
- Commercially funded by:-
  - sponsorship
  - ticket sales
  - licensing programme
  - broadcasting rights
- Budget of £2bn

**North Greenwich Arena 1**  
Basketball (Finals),  
Gymnastics

**Wimbledon**  
Tennis

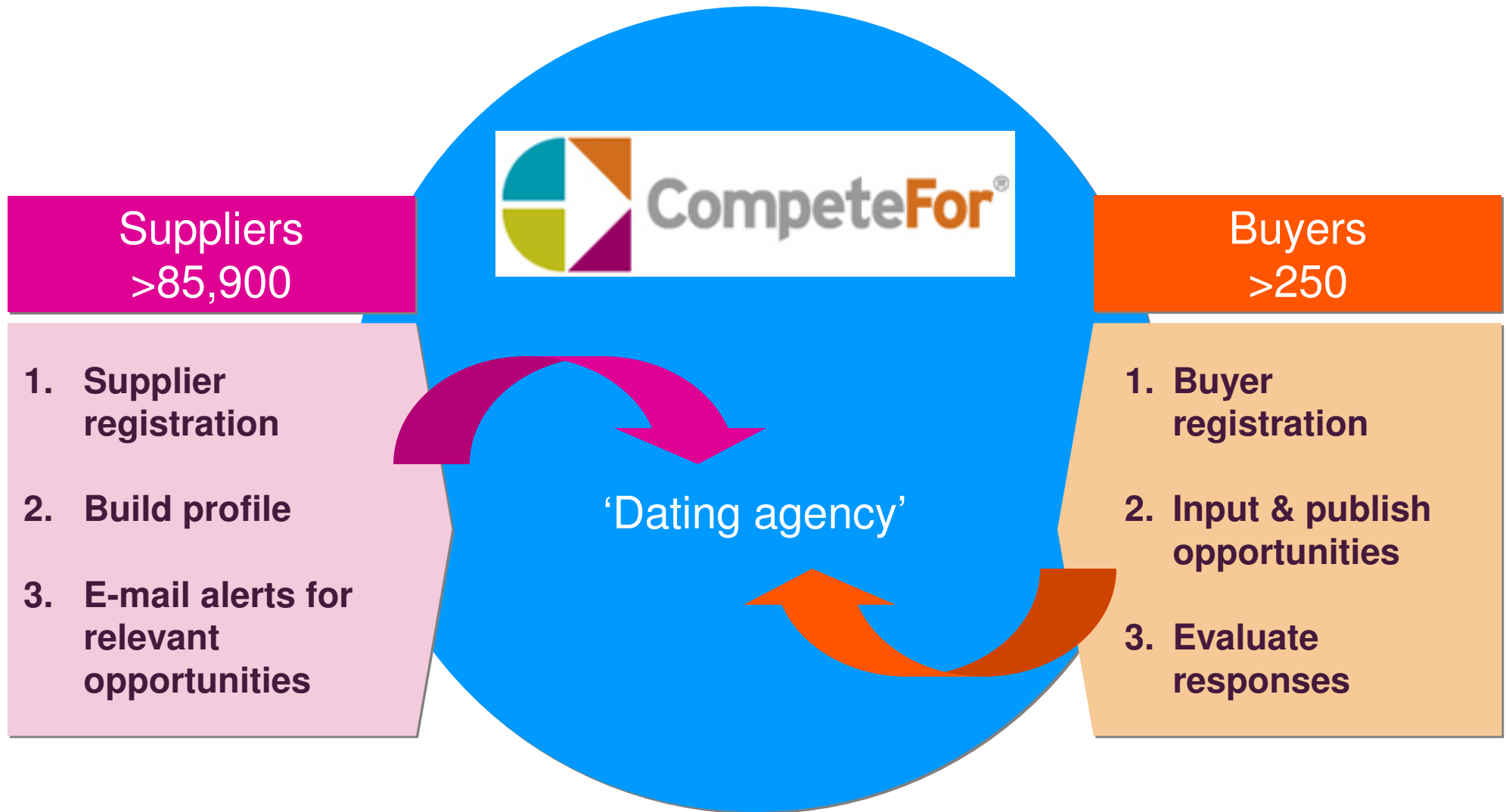
**Lord's Cricket Ground**  
Archery

**Horse Guards Parade**  
Volleyball (Beach)

**Wembley**  
Football

**Our brand is our  
most valuable asset**

# What is CompeteFor?



>4,000 opportunities posted to date

[www.competefor.com](http://www.competefor.com)

# Recent Opportunities on CompeteFor

OPPORTUNITY	AWARDING ORGANISATION	STATUS	DEADLINE	START DATE	VALUE
<a href="#">WP446 Soft landscaping</a>	Balfour Beatty Group Limited	Open	15/10/2009 17:00	13/05/2010	Not Disclosed
<a href="#">WP447 Hard landscaping</a>	Balfour Beatty Group Limited	Open	15/10/2009 17:00	13/05/2010	Not Disclosed
<a href="#">WP453 Legacy toilet cubicles</a>	Balfour Beatty Group Limited	Open	07/10/2009 08:00	23/10/2010	Not Disclosed
<a href="#">Supplier of food &amp; beverages</a>	Custom House Hotel	Open	07/10/2009 16:00	28/10/2009	Not Disclosed
<a href="#">Printing services</a>	Custom House Hotel	Open	07/10/2009 16:00	28/10/2009	Not Disclosed
<a href="#">Cleaning product suppliers</a>	Custom House Hotel	Open	07/10/2009 16:00	28/10/2009	Not Disclosed
<a href="#">Waste Management services</a>	Custom House Hotel	Open	30/10/2009 16:00	21/11/2009	Not Disclosed
<a href="#">WP466 Metalwork in basement</a>	Balfour Beatty Group Limited	Open	06/11/2009 08:00	15/07/2010	Not Disclosed
<a href="#">Staff Uniform supplier</a>	Custom House Hotel	Open	29/10/2009 16:00	21/11/2009	Not Disclosed
<a href="#">supplier of waste management services</a>	Elliott Thomas Limited	Open	16/10/2009 12:00	04/12/2009	J: GBP 1m to 2.5m
<a href="#">supplier of security equipment</a>	Elliott Thomas Limited	Open	16/10/2009 12:00	04/12/2009	H: GBP 251k to 500k
<a href="#">supplier of site welfare services</a>	Elliott Thomas Limited	Open	16/10/2009 12:00	04/12/2009	H: GBP 251k to 500k
<a href="#">supplier for HIRE of tools and site storage</a>	Elliott Thomas Limited	Open	16/10/2009 12:00	04/12/2009	G: GBP 151k to 250k
<a href="#">Freight</a>	GT Group	Open	01/10/2009 17:00	01/01/2010	E: GBP 51k to 100k

# Future Opportunities

<b><u>Contract title</u></b>	<b>Category</b>	<b>Start Date</b>
<b><u>Stadium Legacy Transformation Designer</u></b>	<b>Works</b>	<b>Q3 2009</b>
<b><u>Tennis Courts</u></b>	<b>Works</b>	<b>Q3 2009</b>
<b><u>Hockey Pitch</u></b>	<b>Works</b>	<b>Q3 2009</b>
<b><u>BMX Supercross Track</u></b>	<b>Works</b>	<b>Q4 2009</b>
<b><u>Stadium Legacy Transformation Constructor</u></b>	<b>Works</b>	<b>Q1 2010</b>
<b><u>Lea Navigation Legacy Highway Bridges</u></b>	<b>Works</b>	<b>Q4 2010</b>
<b><u>Structures, Bridges &amp; Highways Legacy Conversion</u></b>	<b>Works</b>	<b>Q2 2011</b>
<b><u>Greenway Ramps - Contractor</u></b>	<b>Works</b>	<b>Q2 2011</b>
<b><u>Landscape and Public Realm - Greenway Works Phase III ramps</u></b>	<b>Works</b>	<b>Q2 2011</b>

Finishing  
trades

Plants &  
Landscaping

Athletes Village  
First phase £4 billion

Security

Temporary  
furniture

<http://uk.westfield.com/stratfordcity/home.html>

Stratford City Development  
First phase £4 billion

[andy.ashton@westfield-uk.com](mailto:andy.ashton@westfield-uk.com)

# National & Local Government spending

## Central Government

<b>2007 - 2008</b>	<b>£536 billion</b>
<b>2008 - 2009</b>	<b>£587 billion</b>
<b>2009 – 2010</b>	<b>£671 billion</b>
<b>2010 - 2011</b>	<b>£702 billion</b>

## South East Local Authorities

<b>2009 – 2010</b>	<b>£4.5 billion</b>
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[Supplier Registration](#)

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### Quick Links

[IESE Homepage](#)

[Best Deals](#)

[ProClass](#)

[Business Link SE](#)

[Fit2Supply](#)

[Presentations](#)

## Welcome to the South East Business Portal

The Portal is designed to allow the sharing of information about existing contracts (Contract Store) and forthcoming tendering opportunities (Opportunities) across the 74 councils\* and 9 fire & rescue services of the south east region.

[\\*Open this link for details of the 74 councils covered](#)

The 74 councils collectively spend between £4bn and £4.5bn each year on bought in goods and services.

You are free to browse and use the information without registering or logging-in to the Portal.

Additional functionality is available to council officers including access to contract prices in the secure area of the Portal. This area is password protected and requires officers to register and log-in before use.

Suppliers: If you are using the portal for the first time as a supplier please read the Supplier Guidance Notes, which can be accessed from the menu on the left.

Council Officers: Once registered, please refer to the Officer Guidance Notes, which can be accessed from the quicklinks box on the left, before using the portal for the first time. You will need to have registered in order to access these notes.

Whilst searching for contracts on SEBP don't forget to browse the IESE Best Deals Service. This service has helped councils across the south east region save in terms of time money and efficiency. It ensures that councils are aware of existing contractual opportunities and frameworks when deciding on how best to use their resources. If you would like to be involved in any of the evaluations or would like to know more please click on the Quicklink on the left to Best Deals.

- Home
- About Supply2.gov.uk
- Supplier Features
- Buyer Features
- Supply2.gov.uk News
- Interoperability
- Contact Us

### Register now for FREE

#### Login

Insert username:

Insert password:

[forgotten  
password](#)

Please click on this link to arrange a copy of your user details to be sent to you.

## Welcome to Supply2.gov.uk the national lower-value contract opportunity portal

### NEW FEATURE: SEARCH FREE ONLINE FOR LOWER-VALUE CONTRACTS NATIONWIDE

Log in or register now to access government contract opportunities which could provide your company with a new route to business growth. The free Online Search now allows all suppliers to access full details of lower-value contract information - nationwide.

Supply2.gov.uk also provides notification of lower-value contract alerts in a local location of your choice - free of charge.

[Register Now for FREE](#)

### Receive contract alert emails – get the latest contracts delivered from as little as 19p each day!

Once registered, save vital time searching online for contract opportunities – upgrade to the **Supply2.gov.uk Contract Alert Service** for essential contract alerts in a wider geographical area.

Contract Alert benefits include:

- ✓ Business leads delivered
- ✓ No online searching
- ✓ Quick access via email
- ✓ Bespoke profile
- ✓ Flexible alert format
- ✓ Market intelligence
- ✓ High and lower-value alerts
- ✓ National, Home Country or Regional coverage

[High-value](#) contracts also available via upgrade.

3000 new opportunities every month –

#### Announcements

- ➔ [Supply2.gov.uk Roadshow 2009 - Understanding the Documentation](#)

#### Supplier Benefits

- Search for relevant contract opportunities
- Receive a daily email alert matching your business offering
- Publish your supplier profile to promote your company
- Access guidance on public sector procurement

#### Register as a Supplier

#### Buyer Benefits

- Submit and publicise your contract opportunities
- Search for suppliers
- Access posted contract opportunities
- Access guidance on public sector procurement

#### Register as a Buyer

#### More Info

- ➔ [London 2012 Contracts](#)

# **Specialist London 2012 workshops**

**Quality Management**

**Bid Writing & Tendering**

**Consortia/Partnerships**

**2012 Sustainable Construction**

**Other 2012 Sector events**

**Environmental Management Systems**

**[www.southeast2012events.co.uk](http://www.southeast2012events.co.uk)**

# London 2012 Websites

[www.london2012.com](http://www.london2012.com)

[www.competefor.com](http://www.competefor.com)

[www.southeast2012events.co.uk](http://www.southeast2012events.co.uk)

[www.villagesupplychain.com](http://www.villagesupplychain.com)

<http://uk.westfield.com/stratfordcity/home.html>

[www.businessportal.southeastiep.gov.uk](http://www.businessportal.southeastiep.gov.uk)

[www.supply2.gov.uk](http://www.supply2.gov.uk)

[www.businesslink.gov.uk/southeast/2012](http://www.businesslink.gov.uk/southeast/2012)

# Where to go for help?

**Business Link**

**0845 600 9 006**

**[www.businesslink.gov.uk/southeast](http://www.businesslink.gov.uk/southeast)**

